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| **Job Requirement details :** |  |

**Post : Business Development Engineer ( Only Females) for King Exports**

**Experience**: 3 years minimum

**Qualification** : Degree or Diploma in  (Mechanical)

**Salary** – 3.60LPA – 6LPA

**Skills** - **AutoCad** , MS Office, Excellent communication skills in English

**(Verbal and written)**

**Roles and Responsibilities :-**

        Prospect new customers to grow & maintain a robust sales pipeline to support annual growth targets

        Establish relationships with new and existing customers to meet their requirements & to follow up & convert  opportunities into profitable sales

        Maintain extensive knowledge of current developments in the business market

        Identifying all potential clients per commodity & region & developing comprehensive client knowledge & database

        To Make , Read & Study relevant standards,  drawings , specifications , parameters , process sheets , tolerances &control panels

        Preparation of BOM , PPT’s & reports.

**Openings:-** 2